Hotel key card supply for your brand

A purchasing brief for hospitality suppliers, hotel lock service companies, print resellers and hotel management groups.

> **Contracting company:** Cardotel Limited
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> **Business:** Proud Tek's hotel key card division
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> **Manufacturing:** our own factory in Dongguan, Guangdong, China

Discuss the cards your customers need

- Custom-printed RFID and magnetic-stripe hotel key cards.
- PVC, wood, bamboo, paper and other material options, subject to the agreed card construction and credential.
- Printed card sleeves, guest credential accessories and resort wristbands, where suitable for the project.
- Neutral or branded packing, artwork proofs and delivery requirements agreed in the proposal.

For access credentials, confirm the installed lock, encoder, issuing software and exact card requirements. The property's authorized team tests the proposed card before approving production.

Send a useful first inquiry

Requirement	What to share
Business & market	Your company, countries served and purchasing model: resale, installation projects or a hotel portfolio.
Card specification	Known lock and encoder details, current card reference, material, printing and finish. Start with what you know.
Quantity & delivery	Quantity for each design or property, destination and requested arrival date. Add packing, branding and customer-handling instructions.

Keep guest data and active access credentials within the property's authorized systems. A non-sensitive model or card reference is enough to begin the discussion.

Choose the sample route

Request one route or combine them. Agree the exact contents and approval scope before arranging work or shipment.

Sample route	Purpose and agreed deliverable
Material & print references	Review available constructions and finishes. The plan lists the actual items and quantities; existing examples are separate from approval of your own design.
Credential compatibility test	Agree the full chip or stripe specification, preparation status, sample quantity and site test. Record issuing, door or shared-reader access, reissue and expiry as applicable.
Custom artwork proof	Choose a digital layout proof or a physical printed sample. Agree the artwork revision, material, finish, color reference and what approval covers. Access testing is confirmed separately.

What your written proposal will confirm

- **Specification and quantities:** exact credential and card construction, artwork version, quantity per design, minimum order and packing.
- **Itemized costs:** product price, any artwork or setup work, credential preparation, samples, packing and freight; any duties or taxes excluded.
- **Sample terms:** contents, charges, payment, preparation start conditions, expected dispatch, separate transit estimate and any agreed production credit.
- **Order terms:** currency, price validity, payment schedule, delivery terms, approval criteria and production schedule.

Published card prices are indicative EXW Dongguan ranges on the stated quantity and printing basis. The dated proposal sets the terms for your order. Sample contents, charges, timing and any credit are confirmed for the project.

From first project to repeat supply

1. **Review:** share the known card, volume, market and delivery requirements.
2. **Approve:** agree the proposal, sample checks, artwork and packing.
3. **Reorder:** refer to the approved specification and artwork; confirm quantities, changes, current pricing and a new schedule.

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Start a partner inquiry · Request a sample plan · Price basis and quantity planning